STEM NETWORKING NIGHT
TUESDAY, MARCH 21
7:00 – 8:30 PM
WINSHIP BALLROOM, DUC

Sponsored By:
EMORY UNIVERSITY  The Career Center The High Five Foundation
Tips for Making the Most of the STEM Networking Night

- This event happens just once each year and brings a multitude of professionals just to meet YOU - freshmen through seniors from ANY major or discipline wanting to explore entry points to STEM-related jobs and internships - let our guests help you gain a better vantage point into finding the right “fit” for your skills and interests.

- This is NOT a career fair, so guests won’t be standing behind tables. No need to bring a resume, either. This “mixer” format is a lot of fun and makes meeting people less intimidating and more enjoyable for everyone!

- Use this Event Guide before arriving and throughout the evening. Taking time now to identify people you’d like to talk to and questions you might have will help you to feel more at ease before you begin mingling. The information on the next few pages will provide you with some background information of the attending professionals as well as a basic breakdown of key career and academic avenues in data science.

- Networking is nothing more than conversation between people getting to know one another. Your strategy? Simple. Take an active interest in your conversation partner! Smile, offer a firm handshake, and lead off by sharing your name and a few bits of information you think your listener might like to know about you (i.e. year in school, academic background, and potential career interests - keep it brief). Follow by indicating something about their background that interests you, and you’re off and running!

- Still feeling nervous? Try watching others to see how they approach conversation. Don’t stand in single file... it’s quite okay to approach people already talking. Just form a semi-circle around the guest and you’ll benefit from hearing other students’ questions. This can feel awkward, so here are the steps: walk up at a polite distance, make eye contact with those talking, then listen and await a verbal OR nonverbal cue to join in. When someone makes eye contact, that’s your opportunity to politely break in and introduce yourself. Be sure to return the favor when others want to join in with you!

- Not sure what to talk about? Here are some sample questions you might ask a guest: What were you studying as an undergraduate? How did you get interested in this subject matter and specific role? What traits and skills are necessary to do well? What training or advanced degrees did you find necessary? What does your average day or week look like? What aspects of your job do you find most rewarding - or challenging? What are the best ways I can gain experience?

- Don’t spend all of your time talking to one person. Stretch your comfort zone and aim to meet multiple professionals. Keep conversations brief - a polite thank you (or a wave and smile if they are talking with others) is a good way to exit.

- Before leaving a conversation, it’s customary to ask a guest for a business card. This step is very important, because it allows you to reach out after the event - perhaps to request a one-on-one conversation in a less-crowded setting at a slower pace. TIP: It’s good etiquette to send a ‘thank you’ after this event, highlighting something memorable about your conversation. Building relationships is NOT a “one and done” - they take follow up and initiative to work.
Professional Bios
Industry Professionals

Abel Augusthy
**Account Executive, Oversight Systems**
Successful Sales Executive with a passion for technology and innovation. Abel currently works for a software company in Smyrna proving automated auditing and reporting capabilities to companies T&E, P-card, and P2P systems. Abel graduated from Emory with a degree in Computer Science and Mathematics and a minor in Physics. This coupled with his communication skills has driven him into the Business space with a focus on technology.

Trent Brunson
**Director of Threat Intelligence, Georgia Tech Research Institute**
Dr. Brunson is the head of Threat Intelligence Research at GTRI's Cyber Lab. He leads a team of 11 scientists and engineers in who work on gathering and analyzing threat data found throughout the internet and from malware. His responsibilities include performing technical work, preparing and presenting publications, white paper and proposal writing, hiring new talent, and acting as the customer liaison for sponsored government projects. He graduated from Emory in 2014 with a PhD in physics.

Heather Ciechowski
**Software Engineer, Google**
Heather Ciechowski is a Software Engineer at Google working out of their headquarters in Mountain View, CA. She’s worked on software projects to help build and run Google’s datacenters at maximum efficiency and increase physical security. Heather graduated from University of Miami in 2012 with a BS in Computer Science and Math with a minor in Physics.

Patrick Cook
**Software Engineer, Google**
Patrick has been with Google for over four years, working in ads to cloud. Patrick is currently the tech lead for two products: API Console, the primary entry point for all Google APIs ranging from the Google Maps APIs to the Cloud Vision API; and the Cloud Launcher, a tool for quickly getting started in the Google Cloud. He graduated from Emory College in 2011 with a degree in Computer Science.

DeRonne Floyd
**Systems Administrator, McKenney’s Inc.**
DeRonne is an avid gamer with a passion for computers and new technology. Though his first professional foray into the tech industry was as a Helpdesk Admin for Oxford College of Emory University, he has been working with computers since 1996. Once he transferred to Emory University, he began to work as a sysadmin intern for the Center for Bio-Informatics and would later work as a summer intern for the start-up Sidewalk District as well as Morehouse School of Medicine. He currently works at McKenney’s Inc. in Atlanta as a Jr. Systems Administrator with specialization in Virtual Machines.
Charles Greenwald  
**Actuarial Analyst, Aetna**  
Charles graduated from Emory with a degree in Economics in May 2013. He began his Actuarial career as an intern at Aetna in January 2015. He started Full Time at Aetna shortly thereafter and has been in his current role on the Georgia/Louisiana Actuarial Market team for almost two years. He specializes in data systems and data analysis, but also works closely on Group/Individual pricing, rate testing/reviews, and reserving.

Jeff Guo  
**Consultant, Oliver Wyman**  
Jeff Guo is a Consultant with the Actuarial Practice of Oliver Wyman and is based in Atlanta. His primary responsibilities are to provide actuarial consulting services to various insurance entities and deliver data science expertise. His experiences include:  
- Building Asset and Liability model for $5 billion Guarantee Universal Life block $7 billion Universal Life block for high profile reinsurance and off-shore transaction  
- Serving as the buy-side consultant for a £7 billion international annuity block M&A

Tsion Hailemichael  
**Clinical Research Coordinator, Emory/CHOA**  
Trion completed her bachelor’s degree at Emory University in Anthropology/Global Health. During her undergraduate years, she worked at the Children’s Healthcare of Atlanta Cystic Fibrosis Center in 2012 doing research in hemoglobin A1C trends. Throughout her college years, she worked at Grady Memorial Hospital & the Carter Center. Following her junior year, she worked as a research associate at CDC analyzing STD’s and sexual reproduction. After graduation, she lived in Washington, DC for two years to pursue clinical research in cardiology. She is currently a CRC in Cystic Fibrosis, and plan to pursue my Masters in Public Health.

Todd Harwell  
**Regional Recruiter, US Peace Corps**  
Todd Harwell is a Regional Recruiter for the U.S. Peace Corps. He served as an Environmental Management Peace Corps Volunteer in Perú (2012-2014), responsible for training park guards of a marine-protected area, as well as creating projects to broaden and strengthen ecotourism practices. He also led an Environmental Club in the local primary school, hosted a weekly radio program, and taught conversational English to local fishermen. Todd is a native of Canton, GA, and holds a B.S. in Marine Science from Coastal Carolina University and an M.S. in Environmental Education from the Florida Institute of Technology.

Rayhan Husain  
**Senior Analyst, The Home Depot**  
Rayhan Husain graduated with a BBA in Information Systems from the Goizueta Business School in 2013. He then joined Macy's as a part of their Executive Leadership program in NYC. Last year, he moved back to Atlanta and is currently working as a Senior Analyst within MET Operations at The Home Depot.
Tahir Islahi
Senior Actuarial Consultant, Aetna
Tahir has worked with Aetna for two years as a Senior Actuarial Consultant responsible for Small Group ACA plans in the MD marketplace. He is a career-changer from the consulting world where he worked in health and pensions. He is actively pursuing his credentials with the Society of Actuaries. He holds a MS in Economics from Texas A&M University and a BS in Applied Mathematics from Southern Methodist University.

Wesley Lambert
CFO, Velocity Group LLC
Wesley Lambert is an American/Australian entrepreneur & restauranteur and current CFO of the Velocity Group, a group of retail, wholesale, manufacturing, property, hospitality consulting, & pharmaceutical companies. He received his BBA from Emory University in 2000 and is currently pursuing a Master’s in Finance from Harvard University.

Johnny Lee
Forensic Investigator, Management Consultant, and Attorney, Grant Thornton LLP
Johnny Lee is a forensic investigator, management consultant, and attorney specializing in data analytics, computer forensics, and electronic discovery in support of investigations and litigation. He also provides advisory services to companies working to address complex CyberSecurity and data privacy issues.

He is a frequent speaker, author, and panelist on issues involving CyberSecurity, Forensic Investigations, eDiscovery, Data Analytics, Information Governance, and Records Management. Johnny received his Juris Doctorate from the Georgia State University College of Law and his Bachelor’s from Emory University. In 2000, he was admitted to the State Bar of Georgia, where he maintains an active law license.

Paul Lisborg
Manager of Business Intelligence & Analytics, Oldcastle Architectural
First introduced to Tableau by Zen Master Dan Murray, Paul has been developing dashboards with Tableau since 2008. He is a founding member of the Atlanta Tableau Users Group (ATUG) and assists with managing and leading the group. Paul is currently Manager of Business Intelligence and Analytics at Oldcastle Architectural and resides in Newnan, GA with his wife, Jennifer, and children Emma and Nathan.
**Professional Bios**

**Industry Professionals**

**Jodi-Ann Wray**
*Senior Quantitative Risk Management Analyst / Banking Officer, Federal Home Loan Bank of Atlanta*

Jodi-Ann Wray works in enterprise risk management as a Senior Quantitative Risk Management Analyst at Federal Home Loan Bank of Atlanta. In her position she focuses on regulatory stress testing, risk analytics, model development and enhancements, and credit risk management. She is passionate about all things finance and volunteers as a budget coach in a seven week financial workshop offered twice per year. Jodi-Ann is a graduate of Emory University with a BS in Applied Mathematics and Music Performance (dual major) and Georgia Institution of Technology with a MS in Quantitative and Computational Finance.

---

**Tracey Marshall**
*Head of App Development, Springbot*

Tracey excels at untangling complex development and organizational systems, which allows for software teams to focus on building successful products. As Head of App Development at Springbot, Tracey enjoys driving concepts into reality by leading Springbot’s engineering organization.

---

**Gary Moland**
*Section Manager, Leidos Engineering*

Gary Moland is an experienced consultant to the energy industry specializing in technical due diligence to support energy and infrastructure transactions. Areas of specialty include assessment of transmission congestion risk, economic market analysis, energy price forecasting, and integration of renewable generation. He has deep technical knowledge of simulation-based modeling of power systems and analytical methods for quantifying the economic impacts of future changes in energy markets. Mr. Moland has participated as a panelist and speaker at industry-leading conferences and has published articles and provided interviews for energy-related publications.
Notes
Thank You For Attending

Have Additional Questions?

Contact the Career Center at 404.727.6211