SAMPLE BEHAVIORAL BASED QUESTIONS

1. Describe a time when you made a mistake. How did you handle it?
2. Have you ever disagreed with a policy/procedure? How did you handle this?
3. Describe two examples of effective decisions you have made in the last six months.
4. Provide an example of a difficult problem you have recently solved.
5. How do you track progress on projects for which you are responsible?
6. How do you interact with difficult people?
7. Which classes did you like best/least? Why?
8. Do your grades accurately reflect your ability?
9. Who are your role models?
10. What is your definition of success?
11. Have you ever quit a job? Why?
12. Describe your ideal job.
13. When did you successfully motivate others?
14. Do you prefer large or small companies? Why?
15. Do you prefer a structured or loosely structured environment? Why?
16. Give me an example of a situation or position in which you worked under pressure. How did you handle the pressure?
17. Tell me about a situation in which you displayed leadership ability.
18. Describe a few situations in which your work has been criticized.
19. What is your greatest potential area for contributing to our company?
20. Name five unique contributions you can make to our company.
21. Give an example of when you have had to convince other members of a team to do something, and how you did it?
22. Describe a challenging situation and how you addressed it?
23. Give me an example of a time when…
   1. You were especially hard working.
   2. You were proud of your ability to cope.
   3. Your were adaptable.
   4. A good boss motivated you.
   5. You were creative.
   6. You were able to accept change.