SAMPLE QUESTIONS TO ASK THE INTERVIEWER

1. Where would you place your priorities for the duties of this job?
2. What are the daily duties of the job? What would my typical day involve?
3. Would you describe the working culture?
4. To whom would I directly report?
5. How often would I be evaluated?
6. What happened to the last person who held this position?
7. What is the company’s policy about promotion from within? Opportunities for advancement?
8. Does the company offer ongoing training/development for the employees?
9. Is there travel (local/state/national) involved?
10. What would be the most challenging aspect of this job?
11. What would I like most about working for this company?
12. What are the opportunities for personal growth?
13. Describe the typical first year’s assignments.
14. What is the company’s record of employment stability?
15. How would you describe your company’s culture and the overall management style?
16. What are your expectations of new hires?
17. What qualities are you looking for in your new hires?
18. Can you tell me more about the position and the type of candidate you are seeking?
19. Why is this position open?
20. What would you consider to be exceptional performance from someone performing in this position in the first 90 days?
21. How will you define success for this position after one year?
22. What is the most common career path for a recent college graduate like me?
23. Is there any additional information I can provide?
24. What is the next step in the process?
25. What can I do to make you successful?
26. What are the measurements for success within your organization?
27. Why did you decide to join this company/organization?
28. What were your initial expectations? Were they met?
29. How have your expectations changed over time?
30. What do you consider your company's strengths and weaknesses?